



## Case Study: Inventory Management System

# White Glove Distribution Services When You Can't Afford to Be Line Down.

### The Challenge

In the world of today's supply chain challenges, semiconductor manufacturers need reliability and resources to help their production lines stay up and running. The mission of Hubbard-Hall's Inventory Management Service is to keep materials flowing to eliminate down time production. That was the case when Hubbard-Hall's Director of Supply Chain received a call after-hours from a customer having issues with a defect in the material they were using in their New England manufacturing facility.

"Many of our customers don't want to spend money on warehouse space. They want to spend their time and money on running equipment and making their products. That is where we have become such a valuable resource for them."

**Director of Supply Chain  
Hubbard-Hall**

### The Approach

Sitting down to dinner one night with his family, our Director of Supply Chain received a phone call from a customer who began telling him that they were having a quality issue with materials and were facing

## Why Hubbard-Hall

**When safety, security  
and responsible  
handling matters, call  
Hubbard-Hall first.**

Hubbard-Hall stocks  
773 of the highest-  
quality materials.

Over 27 years of  
delivering quality  
products and  
exceptional logistic  
service.

97% on-time  
shipping keeping  
fabs up and running.

a shutdown without an immediate replacement from a different batch. Shutting down would cause delays in deliveries of important semiconductor parts to the company's customers.

After quickly ascertaining that the chemistry that Hubbard-Hall had stored in their warehouse was from the same lot, we quickly got on the phone with the manufacturer in Arizona working to find a different lot for our customer.

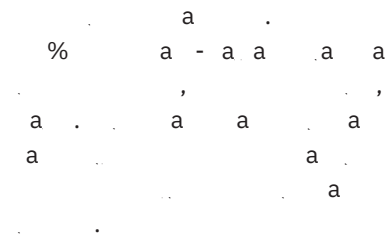
When the manufacturer could only promise two-day delivery from their warehouse in RI, the Hubbard-Hall team sprang into action dispatching a company truck pick up and deliver to the customer's loading dock before start of day.

## The Outcome

"Hubbard-Hall has been a reliable partner for over 20 years. Their support and expertise have proved invaluable during times of strained/challenging supply chains – Hubbard-Hall has kept us running."

**Category Manager,  
Analog Devices**

**Our people.  
Your problem  
solvers.**



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Less Chemistry.**



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